

# Common Knowledge, Ambiguity, and the Value of Information in Games

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# Main Results

- Value of information in Bayesian games:
  - Negative value of information with common knowledge (Osborne, 2004).
  - Positive value of information without common knowledge.
- Value of information in incomplete information games under ambiguity:
  - Negative value of information with common knowledge.
  - Negative value of information even without common knowledge.

# Osborne's Example: Negative Value

- Case 1a: Both players do not know the state.

		$\frac{1}{2}$			$\frac{1}{2}$			
		<i>L</i>	<i>M</i>	<i>R</i>	<i>L</i>	<i>M</i>	<i>R</i>	BNE
<i>T</i>		1, $\frac{2}{3}$	1, 0	1, 1	1, $\frac{2}{3}$	1, 1	1, 0	( <i>B</i> , <i>L</i> )
<i>B</i>		2, 2	0, 0	0, 3	2, 2	0, 3	0, 0	(2, 2)
		State $\omega_1$			State $\omega_2$			

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- Case 1a: Both players do not know the state.

	$\frac{1}{2}$			$\frac{1}{2}$			
	<i>L</i>	<i>M</i>	<i>R</i>	<i>L</i>	<i>M</i>	<i>R</i>	BNE
<i>T</i>	1, 2/3	1, 0	1, 1	1, 2/3	1, 1	1, 0	( <i>B</i> , <i>L</i> )
<i>B</i>	2, 2	0, 0	0, 3	2, 2	0, 3	0, 0	( <b>2</b> , <b>2</b> )
	State $\omega_1$			State $\omega_2$			

- Case 1b: Player 2 knows the state.

	1			1			
	<i>L</i>	<i>M</i>	<i>R</i>	<i>L</i>	<i>M</i>	<i>R</i>	BNE
<i>T</i>	1, 2/3	1, 0	1, 1	1, 2/3	1, 1	1, 0	( <i>T</i> , ( <i>R</i> , <i>M</i> ))
<i>B</i>	2, 2	0, 0	0, 3	2, 2	0, 3	0, 0	(1, ( <b>1</b> , <b>1</b> ))
	State $\omega_1$			State $\omega_2$			

# Relax Common Knowledge Assumption

- Case 1a: No information about the state.

		$\frac{1}{2}$					$\frac{1}{2}$			
		<i>L</i>	<i>M</i>	<i>R</i>			<i>L</i>	<i>M</i>	<i>R</i>	BNE
<i>T</i>		1, $\frac{2}{3}$	1, 0	1, 1	<i>T</i>		1, $\frac{2}{3}$	1, 1	1, 0	( <i>B</i> , <i>L</i> )
<i>B</i>		2, 2	0, 0	0, 3	<i>B</i>		2, 2	0, 3	0, 0	(2, 2)
		State $\omega_1$					State $\omega_2$			

# Relax Common Knowledge Assumption

- Case 1a: No information about the state.

		$\frac{1}{2}$				$\frac{1}{2}$			
		$L$	$M$	$R$		$L$	$M$	$R$	BNE
$T$	1, $\frac{2}{3}$	1, 0	1, 1		$T$	1, $\frac{2}{3}$	1, 1	1, 0	( $B, L$ )
$B$	2, 2	0, 0	0, 3		$B$	2, 2	0, 3	0, 0	( $2, 2$ )
	State $\omega_1$				State $\omega_2$				

- Case 1c: Without common knowledge.

- Reasoning based on available information: Expected utility maximization.
- Player 2 knows the state: Strict dominance gives rise to ( $R, M$ ).
- Player 1 is uncertain about the state, and *falsely* believes that player 2 is uncertain about the state:  $B$ .
- Solution: ( $B, (R, M)$ ) with  $(0, (3, 3))$ .

## Example: Game under Ambiguity

- 2 players, 2 actions for each player, and 4 possible states.
- The players' ambiguity about the state: **A common set of priors**

$$\mathcal{P} = \{p \in \Delta(\Omega) : p(\omega_1) = p(\omega_3) = \frac{1-\epsilon}{2}, p(\omega_2) = p(\omega_4) = \frac{\epsilon}{2}, \epsilon \in [0.1, 0.9]\}.$$

- Player 1's signal function:  $\tau_1(\omega_1) = \tau_1(\omega_2) = t_1$ ,  $\tau_1(\omega_3) = \tau_1(\omega_4) = t_1'$ .
- Player 2's signal function:  $\tau_2(\omega_k) = t_2$  for  $k = 1, 2, 3, 4$ .

	$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$		$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$	
	L	R	L	R	L	R	L	R
T	1.6, 1	1, 0	0.6, 1	2, 0	1, 1	1.6, 0	2, 1	0.6, 0
B	0.8, 0	1.2, 1	0.8, 0	1.2, 1	1.2, 0	0.8, 1	1.2, 0	0.8, 1
	$\omega_1$		$\omega_2$		$\omega_3$		$\omega_4$	

## Example: Negative Value and Ambiguity

- Case 2a: Both players do not receive any signals.

	$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$		$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$	
	L	R	L	R	L	R	L	R
T	1.6, 1	1, 0	0.6, 1	2, 0	1, 1	1.6, 0	2, 1	0.6, 0
B	0.8, 0	1.2, 1	0.8, 0	1.2, 1	1.2, 0	0.8, 1	1.2, 0	0.8, 1
	$\omega_1$		$\omega_2$		$\omega_3$		$\omega_4$	

- A unique (interim)  $\Gamma$ -maximin equilibrium  $(T, L)$ : **(1.3, 1)**.



## Example: Negative Value and Ambiguity

- Case 2a: Both players do not receive any signals.

	$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$		$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$	
	L	R	L	R	L	R	L	R
T	1.6, 1	1, 0	0.6, 1	2, 0	1, 1	1.6, 0	2, 1	0.6, 0
B	0.8, 0	1.2, 1	0.8, 0	1.2, 1	1.2, 0	0.8, 1	1.2, 0	0.8, 1
	$\omega_1$		$\omega_2$		$\omega_3$		$\omega_4$	

- A unique (interim)  $\Gamma$ -maximin equilibrium  $(T, L)$ : **(1.3, 1)**.
- Case 2b: Player 1 receives two signals.

	$1 - \epsilon$				$\epsilon$			
	L	R	L	R	L	R	L	R
T	1.6, 1	1, 0	0.6, 1	2, 0	1, 1	1.6, 0	2, 1	0.6, 0
B	0.8, 0	1.2, 1	0.8, 0	1.2, 1	1.2, 0	0.8, 1	1.2, 0	0.8, 1
	$\omega_1$		$\omega_2$		$\omega_3$		$\omega_4$	

- A unique interim  $\Gamma$ -maximin equilibrium  $((B, B), R)$ : **((1.2, 0.8), 1)**.

# Another Comparison without Common Knowledge

- Case 2a: Both players do not receive any signals.

	$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$		$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$	
	L	R	L	R	L	R	L	R
T	1.6, 1	1, 0	0.6, 1	2, 0	1, 1	1.6, 0	2, 1	0.6, 0
B	0.8, 0	1.2, 1	0.8, 0	1.2, 1	1.2, 0	0.8, 1	1.2, 0	0.8, 1
	$\omega_1$		$\omega_2$		$\omega_3$		$\omega_4$	

- A unique (interim)  $\Gamma$ -maximin equilibrium  $(T, L)$ :  $(1.3, 1)$ .

## Another Comparison without Common Knowledge

- Case 2a: Both players do not receive any signals.

	$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$		$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$	
	<i>L</i>	<i>R</i>	<i>L</i>	<i>R</i>	<i>L</i>	<i>R</i>	<i>L</i>	<i>R</i>
<i>T</i>	1.6, 1	1, 0	0.6, 1	2, 0	1, 1	1.6, 0	2, 1	0.6, 0
<i>B</i>	0.8, 0	1.2, 1	0.8, 0	1.2, 1	1.2, 0	0.8, 1	1.2, 0	0.8, 1
	$\omega_1$		$\omega_2$		$\omega_3$		$\omega_4$	

- A unique (interim)  $\Gamma$ -maximin equilibrium (*T*, *L*): (1.3, 1).
- Case 2c: Player 1 has more information but player 2 doesn't know that.
  - Reasoning based on available information:  $\Gamma$ -maximin.
  - Player 1 receives two signals: *B* always yields a higher lower expectation.
  - Player 2 has false beliefs: Choose *L* as a best response to *T*.

## Another Comparison without Common Knowledge

- Case 2a: Both players do not receive any signals.

	$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$		$\frac{1-\epsilon}{2}$		$\frac{\epsilon}{2}$	
	L	R	L	R	L	R	L	R
T	1.6, 1	1, 0	0.6, 1	2, 0	1, 1	1.6, 0	2, 1	0.6, 0
B	0.8, 0	1.2, 1	0.8, 0	1.2, 1	1.2, 0	0.8, 1	1.2, 0	0.8, 1
	$\omega_1$		$\omega_2$		$\omega_3$		$\omega_4$	

- A unique (interim)  $\Gamma$ -maximin equilibrium  $(T, L)$ :  $(1.3, 1)$ .
- Case 2c: Player 1 has more information but player 2 doesn't know that.
  - Reasoning based on available information:  $\Gamma$ -maximin.
  - Player 1 receives two signals:  $B$  always yields a higher lower expectation.
  - Player 2 has false beliefs: Choose  $L$  as a best response to  $T$ .
- Negative value of information: In Case 2c,  $((B, B), L)$  results in  $((0.8, 1.2), 0)$ ; player 1 is still worse off compared to Case 2a.

# Summary: Comparisons

- Contrast concerning the value of information in games.

	Bayesian Games	Games under Ambiguity
Common Knowledge	Negative	Negative
No Common Knowledge	Positive	Negative

- To account for the differences:
  - Act-state dependence occurs in Bayesian games.
  - Dilation occurs in incomplete information games under ambiguity.